### **TimeCamp Reseller Program Guidelines**

The following TimeCamp Reseller Program Guidelines (the "Program Guidelines") detail how partners are eligible to participate in the TimeCamp Reseller Program. The Program Guidelines terms are in addition to, and incorporated into, the terms of the Reseller Agreement (the "Agreement") entered into between the parties. In the event that any term of these Program Guidelines conflicts with any term of the Agreement, including any addenda thereto, the terms of the Program Guidelines will control to the extent of such conflict unless expressly stated otherwise

### **Evaluation period**

TimeCamp will evaluate Reseller involvement Program participants every three months to ensure they continue to meet the requirements for their specific level (tier) in the Program. If TimeCamp determines that a partner does not meet the requirements for their level, TimeCamp may transition that partner out of the specific tier, or out of the Program entirely. In the latter case, all Program Benefits will immediately cease.

#### **Tiers**

In the TimeCamp Reseller Program currently there are following tiers: Silver.

# Requirements and Benefits\*:

TimeCamp Reseller Program requirements	Silver
reseller applied to join the Program online or directly via partnerships manager and their application was approved	required
reseller has read and accepted the Reseller Agreement via Partner Portal	required
reseller is a validated organization in good business standing	required
minimum number of new <b>paid</b> clients brought in previous 3 months	1
minimum number of all new accounts brought in previous 3 months (includes paid clients)	3
TimeCamp Reseller Program benefits	Silver
lifetime commission on revenue from referred customers or discount on paid plans bought directly	30%
access to Partner Portal	yes
referral links	yes

access to sales and marketing materials	yes
access to product training and webinars	yes

<sup>\*</sup> NOTE: any/all benefits and/or requirements are subject to change at any time

# **Program Guidelines updates**

These Program Guidelines may be updated periodically, and TimeCamp will make such updates available for review by Reseller. Partners should periodically review the Program Guidelines during their participation in the Program to ensure their compliance with any updates